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**From:** Bernstein, Kristin [REDACTED]  
**Sent:** Monday, November 1, 2021 9:36 AM  
**To:** IPA.Solar  
**Subject:** [External] Ameresco, Inc -Response to Prevailing Wage Feedback Request

To whom it may concern.

We believe the best way to request proof that prevailing wage is paid is through certified payroll where contractors have to submit certified payroll with their invoices showing that they are paying prevailing wage. This is common practice for projects requiring prevailing wage.

Typically only construction personnel provide certified payroll. For simplicity, we recommend that prevailing wage is required on only construction personnel. If prevailing wage needs to be proven for staff such as auditors or warehouse personnel, this would have to be manually tracked and would not have a standard form. It also would provide complications with work related to the project but not the direct construction.

To ensure that workers are properly classified in the CTPs, the program administrator could no random audits where they go to the job site to confirm what the person assigned to the project does and verify the wage they are being paid. This would be checked against the certified payroll report.

We do not believe that all contractors using subcontractors should provide a copy of their contractors to the Program Administrator to ensure that required prevailing wage language is provided. Rather, the contractor can sign an attestation. Random audits could be performed to check documentation as verification if needed.

Regards,  
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