Program Year 2023-2024
Welcome Webinar

Presented by the Illinois Power Agency and Energy Solutions
May 25, 2023
Today’s Presenters

Audrey Steinbach
Illinois Power Agency
Senior Program Manager, Illinois Shines

Tamara Perry
Energy Solutions
Director, Solar and Storage Programs
Agenda

1. Welcome Back
2. Updates, Resources, and Guidance
3. Minimum Equity Standard
4. Disclosure Forms
5. Portal Updates
6. Stakeholder Support
7. Brand Refresh and New Website
8. Questions and Answers
Welcome Back

- IPA Welcome
- Program Administrator
  - State of the Program
    - Continued Prioritization
    - Key Program Year 2022-2023 Activities
    - Forward Vision
Welcome Back – IPA Welcome
Program Administrator – State of the Program

- Program Year 2022-2023 - Continued Prioritization
  - Application Processing
    • Continued, aggressive progress on application review with a large and increasingly experienced team. Weekly Application Processing updates sharing resolution of Need Info queue, progress toward 2-week turnaround by end of Summer, and more.
  - Portal Development and Roadmap
    • Continued development on core functionality, new Disclosure Forms, CS API and more, with public facing portal roadmap in June 2023.

- Key Program Year 2022-2023 Activities
  - Program Portal Rebuild - Rebuild the portal and all Program infrastructure, including transfer of legacy data and introduction of stringent quality controls, to support Program participants and their applications, and restoration of website reporting.
  - AV and Designee Support - Enhanced sector-specific and individualized support to AVs and Designees, including 1:1 meetings, AV Roundtables, office hours, educational webinars, improved communications, and more.
  - Program Transitions – With AVs and Designees, navigation through workaround and off-portal processes accompanying the transition to the new Program Administrator.
  - New Program Requirements – With vendors and IPA, meeting expanded CEJA and 2022 Long-Term Plan commitments (three new project Program categories, TCS scoring, Minimum Equity Standard rollout, enhanced consumer protection support, and more.)
Program Administrator – Forward Vision

• Energy Solutions’ Vision for the Program’s next Phase including:
  • Vendor and Designee Support:
    • Improved Contact Center responsiveness
    • Streamlined communications
    • Inspection and technical support
    • Increased vendor education and tools
  
  • Application Submission and Processing:
    • Improvements to portal functionality
    • Two-week application review turnaround time by end of Summer 2023
    • Working groups to meet vendor and utility portal needs
  
  • Market Development
    • Community Outreach and public-facing Program promotion
    • Sector-specific market insights
    • AV roundtables
    • EEC Mentorship program
  
  • Customer Support and Consumer Protection
    • Consumer Protection resource and report enhancement
    • Stranded customer support
Updates, Resources, and Guidance

- Block Capacity Update
- Updated Program Guidebook
- Updated Consumer Protection Handbook
- Contract Requirements for PY 2023-2024
- REC Prices and Long-Term REC Pricing Update
- Prevailing Wage Reminder
- Equity Eligible Contractor Category
Annual Block Capacity

• Due to requirements for reallocation of uncontracted capacity from previous program years outlined in the Agency's 2022 Long-Term Plan, the block sizes above will be amended slightly with reallocated capacity from the 2022-2023 Program year. The reallocation process is outlined further in Section 1.D. of the Program Guidebook.

• Pre-Reallocation Annual Block Capacity for 2023-2024 Delivery Year:

<table>
<thead>
<tr>
<th>Category</th>
<th>Allocation</th>
<th>Group A (MW)</th>
<th>Group B (MW)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Distributed Generation</td>
<td>20%</td>
<td>40</td>
<td>94</td>
</tr>
<tr>
<td>Large Distributed Generation</td>
<td>20%</td>
<td>40</td>
<td>94</td>
</tr>
<tr>
<td>Traditional Community Solar</td>
<td>30%</td>
<td>60</td>
<td>140</td>
</tr>
<tr>
<td>Public School Projects</td>
<td>15%</td>
<td>30</td>
<td>70</td>
</tr>
<tr>
<td>Community-Driven Community Solar</td>
<td>5%</td>
<td>10</td>
<td>23</td>
</tr>
<tr>
<td>Equity Eligible Contractor Projects</td>
<td>10%</td>
<td>20</td>
<td>46</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100%</strong></td>
<td><strong>200</strong></td>
<td><strong>467</strong></td>
</tr>
</tbody>
</table>
Annual Block Capacity (Reallocation)

Due to requirements for reallocation of uncontracted capacity from previous program years outlined in the Agency's 2022 Long-Term Plan, the block sizes above will be amended slightly with reallocated capacity from the 2022-2023 Program year. The reallocation process is outlined further in Section 1.D. of the October 2022 Program Guidebook (Section 1.H of the Program Year 2023-2024 Guidebook).

All capacity in the new Public Schools and Community-Driven Community Solar categories that remains uncontracted from the blocks opened on December 14, 2021 will be rolled over within that same category to the 2022-2023 delivery year. At the end of the 2022-2023 delivery year, if uncontracted capacity remains in the Public Schools and Community-Driven Community Solar categories, 50% of that capacity will roll into the capacity allocation for the 2023-2024 delivery year, while the other 50% will be allocated in accordance with the process outlined below. (Summation only; please see the Program Guidebook for full language)

Uncontracted capacity will be summed to a total amount, with distribution prioritized by:

- The Agency will first allocate any uncontracted capacity to the Equity Eligible Contractors category to select waitlisted projects from this category.
  - EEC is the only category which is expressly sought to be expanded over time (growing to 40% of the ABP by 2030), P.A. 102-0662 prioritizes the diversification of the Illinois clean energy economy and instructs the Agency to provide better and broader access to Equity Eligible Contractors through its solar programs; this approach best meets the spirit of the law. If there is unallocated capacity in the EEC category, that capacity will not be reallocated to other categories.

- Next, the Agency will prioritize reallocation of any remaining uncontracted program capacity to the Small DG category to select waitlisted projects, helping maximize the number of Illinois residents and/or businesses that can benefit from the Adjustable Block Program.

- Next, the Agency will prioritize reallocation of any still remaining uncontracted program capacity to the CDCS category to waitlisted projects. Eligible waitlisted projects will be selected by scoring rank order (which establishes the ordinal waitlist for that category) and will be required to have met the minimum scoring threshold for selection. This prioritization reflects the concern that community solar project development in Illinois has been largely homogenous since program inception, and CDCS was established to diversify the community solar market.

- If uncontracted capacity remains after prioritized reallocation to these three program categories, the Agency will evenly distribute the remaining uncontracted capacity across the remaining program categories featuring waitlists.
Updated Program Guidebook

- On April 17, 2023, the Agency released the Program Year 2023-2024 Program Guidebook.

- High Level Changes to the Program Guidebook:
  - Prohibition of the use of TBD Disclosure Forms for Community-Driven Community Solar projects
  - New information regarding the publishing of disciplinary decisions made by Program
  - New information on the Public Schools anchor tenant waiver
  - New information on the MES waiver
  - Clarifications related to public school land ownership and project siting requirements
  - General reordering and clarifying of information
  - Shifting of listed requirements, waivers, attestations, etc. into appendices

***Please note that this version of the Guidebook does not incorporate changes flowing from the ICC's Order on Reopening which introduces new requirements for the EEC category. The Agency expects to post a version of the Guidebook that incorporates those changes as soon as practicable.
Updated Consumer Protection Handbook

- On April 17, 2023, the Agency released the Program Year 2023-2024 Program Guidebook.

- High Level Changes to the Consumer Protection Handbook:
  - New requirements and clarifications regarding Approved Vendor management of and responsibility for Designees
  - New requirements related to notification and payment plans when community solar subscription bills are delayed
  - New matrix and processes for responses to Program violations
  - New requirements for providing a copy of executed Disclosure Form and contract to the customer
  - Modifications to community solar requirements related to insurance and maintenance
  - Clarifying requirements around community solar contract assignments

Quick Link:
- Consumer Protection Handbook
Contract Requirements for PY 2023-2024

Quick Links:
- DG Contract Requirements
- Community Solar Contract Requirements
On April 17, 2023, new REC prices were announced, pursuant to the process outlined in the 2022 Long-Term Plan. A rationale document was published on April 19, 2023.

The Agency is exploring updating the methodology/model the Agency uses to calculate REC prices, starting with REC Prices for the 2024-2025 program year. In the 2022 Long-Term Plan, the IPA committed to engaging an independent consultant to conduct a review of the REC pricing approach for the Illinois Shines and ILSFA programs, and engaged Sustainable Energy Advantage, LLC (“SEA”) to conduct that review. A Request for Written Comments was issued March 7, 2023, with comments due March 28, 2023.
## REC Prices for 2023-2024 Program Year – Group A

Please note: This slide is a correction of what was presented in the May 25, 2023 webinar, in which Group A and Group B pricing were inadvertently reversed.

- For the Equity Eligible Contractor category, applicable REC prices by project type and size apply.
- Equity Eligible Contractors also have opportunities for advances of project capital, as outlined in the Long-Term Plan.

<table>
<thead>
<tr>
<th>Block Group</th>
<th>Block Category</th>
<th>2023-2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small DG</td>
<td>≤10 kW</td>
<td>$75.21</td>
</tr>
<tr>
<td></td>
<td>&gt;10 – 25 kW</td>
<td>$64.71</td>
</tr>
<tr>
<td></td>
<td>&gt;25 - 100 kW</td>
<td>$59.28</td>
</tr>
<tr>
<td>Large DG</td>
<td>&gt;100 - 200 kW</td>
<td>$60.44</td>
</tr>
<tr>
<td></td>
<td>&gt;200 - 500 kW</td>
<td>$53.39</td>
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<td></td>
<td>&gt;500 - 2000 kW</td>
<td>$50.01</td>
</tr>
<tr>
<td></td>
<td>&gt;2000-5000 kW</td>
<td>$40.16</td>
</tr>
<tr>
<td>Traditional Community Solar</td>
<td>≤25 kW</td>
<td>$55.08</td>
</tr>
<tr>
<td></td>
<td>&gt;25 - 100 kW</td>
<td>$58.94</td>
</tr>
<tr>
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<td>&gt;100 - 200 kW</td>
<td>$60.79</td>
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<td></td>
<td>&gt;200 - 500 kW</td>
<td>$56.96</td>
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<td></td>
<td>&gt;500 - 2000 kW</td>
<td>$49.94</td>
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<td></td>
<td>&gt;2000-5000 kW</td>
<td>$39.27</td>
</tr>
<tr>
<td>Community-Driven Community Solar</td>
<td>≤25 kW</td>
<td>$71.10</td>
</tr>
<tr>
<td></td>
<td>&gt;25 - 100 kW</td>
<td>$76.16</td>
</tr>
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<td>&gt;500 - 2000 kW</td>
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<td>&gt;2000-5000 kW</td>
<td>$49.33</td>
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<tr>
<td>Public Schools</td>
<td>≤25 kW</td>
<td>$74.95</td>
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<tr>
<td></td>
<td>&gt;25 - 100 kW</td>
<td>$65.57</td>
</tr>
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<td>$58.94</td>
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<td></td>
<td>&gt;500 - 2000 kW</td>
<td>$56.73</td>
</tr>
<tr>
<td></td>
<td>&gt;2000-5000 kW</td>
<td>$45.72</td>
</tr>
</tbody>
</table>
### REC Prices for 2023-2024 Program Year – Group B

Please note: This slide is a correction of what was presented in the May 25, 2023 webinar, in which Group A and Group B pricing were inadvertently reversed.

#### For the Equity Eligible Contractor category, applicable REC prices by project type and size apply.

#### Equity Eligible Contractors also have opportunities for advances of project capital, as outlined in the Long-Term Plan.

<table>
<thead>
<tr>
<th>Block Group</th>
<th>Block Category</th>
<th>2023-2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small DG</td>
<td>≤10 kW</td>
<td>$83.75</td>
</tr>
<tr>
<td></td>
<td>&gt;10 - 25 kW</td>
<td>$76.27</td>
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<td></td>
<td>&gt;2000- 5000 kW</td>
<td>$39.56</td>
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<tr>
<td>Large DG</td>
<td>≤25 kW</td>
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<td>&gt;25 - 100 kW</td>
<td>$71.92</td>
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<td>&gt;100 - 200 kW</td>
<td>$73.22</td>
</tr>
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<td></td>
<td>&gt;200 - 500 kW</td>
<td>$65.20</td>
</tr>
<tr>
<td></td>
<td>&gt;500 - 2000 kW</td>
<td>$56.08</td>
</tr>
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<td></td>
<td>&gt;2000- 5000 kW</td>
<td>$42.39</td>
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<tr>
<td>Traditional Community Solar</td>
<td>≤25 kW</td>
<td>$82.37</td>
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<tr>
<td></td>
<td>&gt;25 - 100 kW</td>
<td>$93.61</td>
</tr>
<tr>
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<td>&gt;2000- 5000 kW</td>
<td>$53.31</td>
</tr>
<tr>
<td>Community-Driven Community Solar</td>
<td>≤25 kW</td>
<td>$81.16</td>
</tr>
<tr>
<td></td>
<td>&gt;25 - 100 kW</td>
<td>$70.42</td>
</tr>
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<td>$66.59</td>
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<td>&gt;200 - 500 kW</td>
<td>$59.81</td>
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<td>&gt;500 - 2000 kW</td>
<td>$53.59</td>
</tr>
<tr>
<td></td>
<td>&gt;2000- 5000 kW</td>
<td>$37.23</td>
</tr>
</tbody>
</table>

**Group B (ComEd, and Rural Electric Cooperatives and Municipal Utilities located in PJM)**
Prevailing Wage Reminder

- Prevailing wage is a minimum compensation level set by the Illinois Department of Labor (IDOL) by county for construction activities related to public works. Section 1-75(c)(1)(Q) of the IPA Act (20 ILCS 3855) as modified by Climate and Equitable Jobs Act (Public Act 102-0662) now requires that individuals engaged in the construction of applicable projects submitted to the Adjustable Block Program (“ABP”) are paid the relevant prevailing wage. Additionally, Illinois Public Act 102-0673 (effective as of November 30, 2021) clarifies that such projects are “public works” subject to the Prevailing Wage Act—which includes notice requirements and related provisions as well. The Prevailing Wage Act defines ‘construction’ to include maintenance, repair, assembly, or disassembly work performed on equipment.

- The Program website’s Prevailing Wage Hub includes links to IDOL resources:
  - IDOL Prevailing Wage Home
  - Prevailing Wage FAQs
  - Prevailing Wage Rates
  - Certified Transcript of Payroll Portal

Quick Link:
- Prevailing Wage Hub
Equity Eligible Contractor Category

- On May 9, 2023, the Agency made a compliance filing of a modified Long-Term Renewable Resources Procurement Plan to conform with the changes stated in the ICC’s Order on Reopening in Docket No. 22-0231.

- The ICC’s Order modified the EEC category including changes to the EEC block size for the 2022-23 Program year, new EEC subcategories, and a developer cap. This modified Plan is now the current approved Plan and can be found in the Program’s website Resources page in the Long-Term Renewable Resources Procurement Plan section. An announcement outlining these changes in more detail was released on May 19, 2023.

- These changes will be incorporated into the Program Guidebook as soon as practicable.

Quick Link:
- 2022 Long-Term Plan – Modified Plan upon Reopening
Minimum Equity Standard
Minimum Equity Standard Compliance Plans

- Plans are required of each participating Approved Vendor and registered Designee and Nested Designee.
- The MES requirement for the 2023-24 Program year is that 10% EEPs of an entity’s project workforce will include Equity Eligible Persons (EEPs).
- The MES requirement for the 2024-25 Program year is 12% EEPs.
- Definitions of EEPs, the minimum workforce percentages, and key steps and dates for compliance are provided at the Program website’s Equity Accountability System page.

- Resources in support of MES Compliance for Program year 2023-2024 include:
  - Guide to the Equity Accountability System & Illinois Shines
  - MES Compliance Plan submission form
  - MES Compliance Plan questions sample
  - Minimum Equity Standard Waiver Request
  - Minimum Equity Standard FAQs (last edited May 25, 2023)

Reminder: MES Compliance plans are due for all AVs and registered Designees and Nested Designees on June 1, 2023.

Quick Links:
- Equity Accountability System page
- MES Compliance Plan submission form
- Energy Workforce Equity Portal
Coming in Program Year 2023-2024

- Continued AV Support by Sector including:
  - Office Hours
  - Ability to schedule 1:1 calls with strategists
  - Minimum Equity Standard Compliance Plan, mid-year report and year-end report submissions

- Mentorship Pilot – focus on Equity Eligible Contractors and diverse, small business solar contractors

- AV Learning Hub – access to resources to facilitate program participation

- Community outreach efforts and campaigns
  - Public Schools
  - Environmental Social Justice communities
  - Diverse, small business solar contractors

Quick Links:
- Energy Workforce Equity Portal
Disclosure Forms

- Illinois Shines requires that each customer receive and sign a standard Disclosure Form before signing their installation (for Distributed Generation) or subscription (for Community Solar) contract.
  - Provides clear, consistent information to the customer about the Program, the specific offer, and consumer rights
  - Helps customers compare multiple offers in an apples-to-apples manner.
- The Agency conducted stakeholder feedback and public comment efforts, and announced the release of new Disclosure Forms on May 5, 2023.
- The new forms are approximately 50% shorter than the current Disclosure Forms, and introduce improved organization and presentation of information, including use of graphics, tables, color, and other formatting improvements.
- An informational webinar held on May 18, 2023 provided background, a portal walkthrough of the new DFs, details on the conclusion of the leniency period, the availability of the portal API for community solar DFs, and more.
- A Community Solar Disclosure Form Working Group and beta testing continue.

Quick Link:
- Disclosure Form webinar materials
Portal Updates
Portal & Website Updates

• Forthcoming visibility on Portal Functionality Roadmap
• Reporting - Recent updates including:
  • Block Capacity Dashboard
  • Project Map
  • Project Application Reports
  • Coming: Project Lookup Tool (EOY 2023)

Quick Links:
• Program portal
• Block Capacity Dashboard
• Project Map
• Project Application Reports
Stakeholder Support
Stakeholder Support

• The Program Administrator and Agency provide ongoing support of participating entities. Current and upcoming support includes:
  • Support for newly launched Minimum Equity Standard
  • Support throughout Annual Reports process
  • Support for new Disclosure Forms release

• Strategy Roundtables/Market Insights
  • Held 5 Roundtable events between March and May and currently compiling action items from these meetings
  • Will continue to host Roundtables for each Program category twice a year

• Office Hours
  • General - Every Wednesday from 10:00 a.m. - 11:00 a.m. CPT
  • MES support - Friday, May 26 from 10:00 a.m. – 11:00 a.m. CPT
  • Disclosure Form support - Friday, May 26 from 11:00 a.m. – 1:00 p.m. CPT
  • Program Year 2023-2024 support –
    • Thursday, June 1 from 8:00 a.m. – 10:00 a.m. CPT and
    • Thursday, June 1, 12:00 p.m. – 2:00 p.m. CPT
• **Brand Refresh Update**
  • The brand refresh work is not taking away from any other vital responsibilities as it relates to application processing or other Program Administration work.

• **New Website Update**
  • Coming soon!
  • Will only impact the external, public-facing portion of the Program website and will **NOT** impact the Program portal where applications are submitted.
  • Benefits of the new website:
    • More clarity, additional resources, improved organization, and hubs for centralized category information.
Questions and Answers
Thank you!

Program Administrator
admin@illinoisabp.com