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IPA

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Dear IPA,

The attainment of an equitable energy transition will quickly become out of reach without an expedient deployment of access to capital, knowledge, and business relationships. The advancement of capital could help to close the equity gap on knowledge and business relationships with material procurement companies, insurance, bonding, and banking businesses. We believe an EEC's company ownership percentage, years in business, revenue compared to job cost, and company size should be important in scoring on the rubric. We believe the type of solar development, location of the solar development, and partnerships in the solar development are important scoring rubrics.

We believe EECs with greater ownership of the company should score higher on the rubric. We believe EECs with less years in business should score higher on the rubric because the advancement of capital would help them overcome the lack of financial statements to apply for loans or establish accounts with material companies. We believe the more the cost of the job exceeds the revenue of the EEC the greater the job should score on the rubric. EEC developing large DG or community solar projects in low income or rural areas should score higher on the rubric because the upfront capital and time to payment is larger than small residential projects.

Sincerely,

Joseph Smith

