Ailey Solar Electric feedback to the IPA

- 1. We do agree that getting Illinois specific cost numbers is appropriate for fine tuning SREC prices.
- 2. However, Ailey Solar is not a large company. A large part of our business is residential installations. We have been doing this for 12 years in the Chicago area, which is a very good record for residential installation companies in the area. All of our administrative personnel have multiple duties. Collecting the cost data you are requesting for every project is totally beyond our ability. Something more feasible might be providing typical cost numbers from a small number of representative projects.
- 3. However, we are very concerned about the confidentiality of our data. Specifically, how is this data stored and would it be subject to a FOIA request? It appears to us that a FOIA request might enable a competitor to get our confidential data.
- 4. One further thought is that collecting this data as part of the Part II application would seriously complicate an already complex process. Plus some of this cost data is only estimated at the time of the Part II application. Data should be collected after the project is installed and the actual numbers are known.